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### OVERVIEW, FEATURES & INTEGRATIONS

# Google Analytics 4







### Vladimir Stashevskiy - Digital Loop GmbH



### Vladimir Stashevskiy

#### MarTech, Web Analytics & Tech SEO Consulting

- 6+ years in Digital Analytics, Tech SEO & Digital Marketing
- Specializing on Start-ups, Corporate Spin-offs and SMEs



@vladimir-stashevskiy

v.stashevskiy@digital-loop.com



## I. What is Google Analytics 4?

- Scalable, **cross-platform** analytics based on a new tracking model: **event tracking**
- New reporting capabilities, including a powerful real-time reporting
- Automatically collected and recommended events
- Machine Learning (ML) functions
- Ad-hoc Analysis Workspace
- No volume limits for data collection
- Increased sampling thresholds (no sampling in default reports)





## **Before We Start**

#### GA4 is not Universal Analytics - it's completely different

Hit Type in Universal Analytics property	Measurement in Google Analytics 4 property
Page View	Event
Event	Event
Social	Event
Transaction/e-commerce	Event
User timing	Event
Exception	Event
App/screen view	Event

Scope in your Universal Analytics property	maps to the following in your Google Analytics 4 property		
Hit-scoped	Event scoped custom dimension		
User-scoped	User scoped custom dimension		
Session-scoped	No Google Analytics 4 property equivalent		
Product-scoped	E-commerce parameters		

- Events only 😎
- Only User & Event Scope custom dimensions

\* note that GA4 is still under constant construction



### **II. GA4 Features**

#### **Real-time reporting 2.0**





### **Debug View for Event Streams**



- Enable **Debug Mode** to narrow test traffic down
- All event parameters are available per request
- Segmentation of Debug Devices

-> It is not enough to see if data was dispatched. The **final condition** of data is what matters



### **GA4 Reporting Suite**





### **Enhanced Measurement**

More tracking with less effort

#### X Enhanced measurement SAVE Page views Capture a page view event each time that a page loads or the website changes the browser history state. Optionally turn off browser history-based events under advanced settings. Show advanced settings Scrolls Capture scroll events each time that a visitor gets to the bottom of a page. Outbound clicks Capture an outbound click event each time a visitor clicks a link that leads them away from your domain(s). By default, outbound click events will occur for all links leading away from the current domain. Links to domains configured for cross-domain measurement (in Tagging Settings) won't trigger outbound click events. Site search Capture a view search results event each time that a visitor performs a search on your site (based on a query parameter). By default, search results events will be fired any time that a page loads with a common search query parameter in the URL. Adjust which parameters to look for under advanced settings. Show advanced settings Video engagement Capture video play, progress and complete events as visitors view embedded videos on your site. By default, video events will be automatically fired for YouTube videos embedded on your site with JS API support enabled.

#### File downloads

Capture a file download event each time that a link is clicked with a common document, compressed file, application, video or audio extension.

- Out of the box event tracking, no implementation required
- gtag.js automatically listens to predefined events
- Granularity in event selection



#### **Advertising Features** Improved personalisation, data quality & granularity



- Google Signals enable the tracking of demographics, interests and cross-device behavior of users (signed in with *Google Account*)
- Added granulaty for
  controlling what data
  should not be collected in
  certain countries (i.e.
  location, device data, ads
  personalisation features)



### **Event Parameters**

#### **Sunset of Event Categories, Actions & Labels**

.ıl	Analytics	Q Try searching "how to create funnel"	imes New custom dimension		Save	
<b>^</b>	Events Conversions	Custom definitions	Dimension name ⊘	Scope⑦ Event	•	
	Audiences	Custom dimensions Custom metrics	Description ⑦			• Flex
$\Theta$	Custom definitions					cust
®	DebugView	Dimension name   Description  currency[add_to_cart]	Event parameter ⑦ Select an event parameter			• Sear
		currency[begin_checkout]				cust (inst
		currency[purchase]				• Real
		currency[remove_from_cart]				moo
		currency[view_item]				Reg     auto
		currency[view_item_list]				the
		item_list_name				<ul> <li>Only</li> </ul>
		items[add_to_cart]				para
		items[begin_checkout]				
\$	<	items[purchase]				
		itema [remains from cost]				

- Flexible event customization
- Seamless management of custom dimensions (instant in Debug View)
- Real-time event
   modification
- Registered parameters automatically appear in the reports
- Only Event & User Scope parameters



## **Machine Learning Functions**

**ML to predict revenue and user behavior** 

- **Purchase probability** the probability that a user who was active in the last 28 days will make a purchase
- **Churn probability**  $\sum$  the probability that a user who was active on your app or site within the last 7 days will not be active within the next 7 days
- Revenue prediction the revenue expected from all purchase conversions within the next 28 days from a user who was active in the last 28 days.

The model requires training:

- Over a seven-day period **1,000 users triggered** the relevant predictive condition and that **1,000 users did not**
- Model quantity must be sustained over a period of time

Source	Total LTV	Churn Prob.	
google / organic	10.000€	25%	
google / cpc	16.000€	37.1%	AMAGE AND AND
referrals	5.000€	15%	A CONTRACTOR OF



## **Attribution Settings**

#### Attribution models applied to the whole reporting suite

#### Setup Assistant $\square$ **Attribution Settings** Property Settings ~ Reporting attribution model Affects conversion and revenue data **Property Access** ... Management The attribution model used to calculate conversion credit in your reports within this Analytics .... property. Changing the attribution model will apply to both historical and future data. These changes Data Streams will be reflected in reports with conversion and revenue data. User and session data will be unaffected. Learn about how attribution models affect your reporting data Data Settings Reporting attribution model Data Collection Cross-channel data-driven model Data Retention Data Filters Data-driven (recommended) ① Data Import ....l Last click Reporting Identity I..... First click Affects all data °C, Attribution Settings Linear r a person interacts with your ad. The Property Change History n time a touchpoint is eligible for Position-based okback window will result in 30 Dd Data Deletion Requests touchpoints occurring from 1-30 Time decay -----

- 7 attribution models available
- The attribution models apply to both historical and future data
- Conversion lookback windows can be configured manually
- Default Data-Driven
   attribution model
- Ads-preferred last click attribution is available



### III. Analysis Hub Workspace for Ad-hoc analysis

Variables	Tab Settings	🖉 Exploration 1 👻	+				
Analysis Name:	TECHNIQUE	Device category	mobile	desktop	tablet	Totals	
Exploration	Exploration 👻	Town/City	Active users	Active users	Active users		
Custom 12 Jan - 10 Feb 2021 🔹	VISUALISATION	Totals	4,857 68.6% of total	1,884 26.6% of total	323 4.6% of total	7,080	
EGMENTS +		1 Berlin	469	138	16	623	
US	- ©	2 Munich	252	231	6	479	
Direct traffic	SEGMENT COMPARISONS	3 Hamburg	334	56	9	399	
Paid traffic	Drop or select segment	4 Frankfurt	180	49	1	229	
Mobile traffic		5 Stuttgart	159	40	8	207	
Tablet traffic	ROWS	6 Cologne	158	34	5	197	
	1 Town/City	7 Hanover	98	19	5	122	
ENSIONS +	Drop or select dimension	8 Dortmund	74	. 14	4	92	
Event name	Start row 1	9 Essen	58	29	3	90	
Gender	Show rows 10 -	10 Nuremberg	=	Include only sele	4	83	
Country				Exclude selection			TECHNIQUE
Device category	Nested rows No 💌			Create segment from selection			
User medium: Cros	2011/04/10		Cre	ate segment from	selection		Free-form
Town/City	COLUMNS	Right Clic	Vie	View users	Cohort exploration		
rrics +	Drop or select dimension						Funnel exploration
Active users	Start column group 1						
Event count	Show column groups 5						Segment overlap
Transactions							Path exploration
	VALUES						User explorer
							User lifetime

- Granular reporting with many features right inside GA -> no need to export the data
- Multiple Analysis
   Techniques (e.g. Funnel, Cohorts, Exploration)
- Seamless segment builder right from the report
- Free template Gallery
- 7 available techniques



### Path Analysis Pathing that fulfills Behavior Flow Report



- Available for Page Titles, Event Names & Screen Classes
- Segment comparison is possible
- Seamless segment
   builder right from the report
- Can be drafted both from Starting and
   Ending points, i.e. forwards and backwards paths



### **IV. User Identity Reporting**





### V. New capabilities using BigQuery

**BigQuery** is a fully-managed, serverless **data warehouse** that enables scalable analysis over petabytes of data. It also has built-in **machine learning** capabilities

With BigQuery you can:

- Store your data at a cost of **0,20\$ per GB** (equivalent of storing 25 2-hour Movies for 10\$)
- Query your data at **5\$ per TB** (equivalent of 1.500 CD disks of data)
- Always get **10 GB** of storage and **1 TB** of query data per month **for free**





BigQuery

### **GA4 & BigQuery Integration** Previously only available in Google Analytics 360

- Get raw data directly into a data warehouse,
  - Unsampled data analysis
  - Predictive analytics
  - o ML
- Export is free and executed within seconds
- Ability to get started for free using BigQuery Sandbox and Free Usage Limits (GA360 Cost \$150K+ a year)
- Combine various data sources in BigQuery
- Connect BigQuery to a BI Solution



# **BigQuery Integrations** Omnisource architecture for 360° View with BigQuery





### So... Should I switch?

#### Universal Analytics will be going away

Last updated: March 16, 2022. Visit this page in the coming months for the latest information.

<u>Google Analytics 4</u> is our next-generation measurement solution, and it's replacing Universal Analytics. On July 1, 2023, standard Universal Analytics properties will stop processing new hits. If you still rely on Universal Analytics, we recommend that you prepare to use Google Analytics 4 is going forward.

- After July 1, 2023, GA
   UA will stop
   processing new hits
- The historical data will still be accessible for at least 6 months
- There is no direct migration option

The recommendation is to start using GA4 **asap** to start collecting data in the new format. If you are starting a new project, Google Analytics UA instances are not needed anymore



### **Questions?**



@vladimir-stashevskiy

v.stashevskiy@digital-loop.com